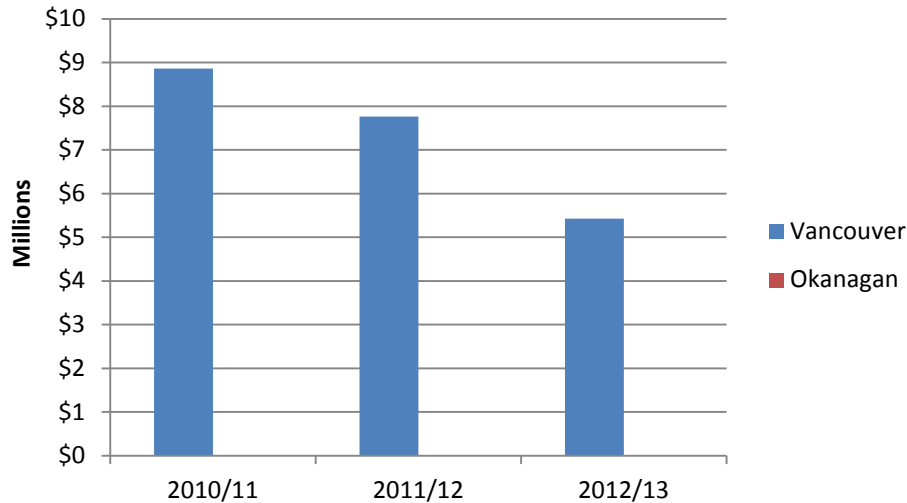




RESEARCH EXCELLENCE - Revenues from technology licensing

	UBC - Okanagan			UBC - Vancouver			UBC - V + O		
	10/11	11/12	12/13	10/11	11/12	12/13	10/11	11/12	12/13
Revenues from technology licensing (UILO licensing)	0	0	0	\$8,864,941	\$7,764,938	\$5,424,365	\$8,864,941	\$7,764,938	\$5,424,365

3-Year Trend of Revenues from Technology Licensing



Benchmark

Benchmarking against North American universities can be done through statistics provided by the Association of University Technology Managers (AUTM). AUTM has published data up to fiscal year 2010/11 and made available some preliminary 2011/12 data. UBC performance vs. the rest of the Canadian G5 universities is provided below:

	2010/2011		2011/2012	
	\$value	Rank vs. G5	\$value	Rank vs. G5
UBC	\$8,869,410*	1	\$7,764,938*	1
Univ. of Toronto	\$3,229,626	3	\$6,101,560	2
Univ. of Alberta	\$3,737,672	2	\$909,230	4
Univ. de Montreal	Not disclosed	-	\$5,185,184	3
McGill	\$1,053,036	4	\$885,811	5

*These numbers are slightly different from the ones displayed in the top table. This is because AUTM first collects the numbers reported from UBC, converts them into US dollars to standardize the measurement for North America, then converts back to Canadian dollars for generating the Canadian report. These numbers are likely to be affected by the fluctuating exchange rate being used in each calculation.

